

# *The Langston*

Vol 25 Iss 10

Tabor 100 Newsletter



## 2025 GALA EDITION

Rising by Lifting Others

The Roots are Deep



OCTOBER 2025

  
**Tabor**

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Visit our website: [www.tabor100.org](http://www.tabor100.org)  
Social Media Handle: @Tabor100

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**The 24th Annual Captains of Industry Gala is in the rearview mirror and it proved to be one of the best. Thank** you to all who attended. For those who did not, you missed an outstanding time and we hope to see you next year as we celebrate Tabor 100's 27th year.

The Gala emphasized the importance of community and solidarity. We are in some very uncertain times and it is critical that we recognize and celebrate one another. In addition, we must regularly recommit ourselves to lifting others as we rise. Regardless of the challenges put in our way, we will weather the storm and thrive, despite it. Our commitment to this principle and your success is at the heart of Tabor 100.

As you know, the federal Disadvantaged Business Enterprise (DBE) program, a source of livelihood for many of our members, has been significantly curtailed by the federal government.

We appreciate the fact that Washington state is working to ensure equity in contracting. Tabor 100 will strive to keep you up-to-date on the latest with the program, which has

fostered equity nationwide since its creation in 1983. After all, we were created in the midst of a contracting crisis when I-200 became law, eliminating affirmative action in contracting, education and employment. We will strive to do well by you in this situation as well.

**“For our struggle is not against flesh and blood, but against the rulers, against the authorities, against the powers of this dark world and against the spiritual forces of evil in the heavenly realms.”**

— Ephesians 6:12

Tabor 100 is especially grateful for the work of Earl Key, Senior Director of Transportation Equity at WSDOT and Lekha Fernandez, Director of the State Office of Minority and Women's Business Enterprises. They are both working tirelessly to ensure our businesses do not lose ground because of actions taken at the federal level. And we are pleased to see equity for minority and women-owned businesses

continue to be bolstered at the state and local levels. With that, we will sign off and urge you to take advantage of everything that Tabor 100 offers to help you grow your business. ▮

**Ollie Garrett**  
*CEO and President*



# Door Swings

October 2025 Visits | 5,727  
Since Opening | 34,265

We must stand together  
– Still, we Rise!



We are not  
going back!!

## New Members – October

**Marcus Cullen**  
Edward Jones

**Leslie Segla**  
FMS Global  
Strategies, LLC

**Kingston Govati**  
Blantyre Business  
Services PLLC

## SAVE the DATE

**4** November  
6 – 8:00 PM  
@ The Hub  
**RFP & Bid Essentials Workshop**

**12** November  
10:00 AM – 1:00 PM  
@ The Hub  
**OMWBE Certification Workshop**

2:00 PM  
@ The Hub  
**Washington State New Sales Tax  
Presentation**

**19** November  
6 – 8:00 PM  
@ The Hub  
**Business Capital & Readiness  
Workshop**

Have a question related to  
labor laws?

Scan this QR code or email:  
OLS@tabor100.org



**Seattle Office of  
Labor Standards**

# New sales tax rules now in effect

As of October 1, some additional services are now subject to retail sales tax, as required by state law (ESSB 5814). If you sell these services, you are now required to collect and submit sales tax.

Hear directly from DOR on the  
new sales tax guidance via Live  
Presentation

**When: November 12<sup>th</sup>, 2PM**  
**Where: Tabor 100's HUB,  
Tukwila, WA**

## Services that are now taxable include:

- Advertising and marketing services.
- Live presentations — including in-person or online classes, workshops, or seminars delivered in real time.
- Website and software development.
- IT support and training.
- Temporary staffing.
- Security and investigation services.
- Sales of custom software and customization of prewritten software.

## What to do now

**Step 1:** Watch an introductory video on sales tax: [dor.wa.gov/SalesTaxIntro](https://dor.wa.gov/SalesTaxIntro)

**Step 2:** Visit our sales tax tools page: [dor.wa.gov/SalesTaxRates](https://dor.wa.gov/SalesTaxRates)

**Step 3:** Start adding sales tax to your invoices as applicable.

**Step 4:** Let your customers know that sales tax is now required on certain services. You can share this page to help explain the change: [dor.wa.gov/TaxedServices](https://dor.wa.gov/TaxedServices)

## Need help understanding the new requirements?

If your business is affected by this change, the Department of Revenue offers resources to help you understand and meet the new requirements.

## Visit [dor.wa.gov/5814](https://dor.wa.gov/5814) to find:

- Live and recorded webinars.
- Guidance organized by service category.
- Tools for collecting and reporting sales tax.



[dor.wa.gov/5814](https://dor.wa.gov/5814)





# POWERING PROGRESS. CONNECTING WHAT MATTERS.



***Take root. Join The City of Seattle's  
Small Business Roster today and  
help build the future.***

## Crystal Eagle Awards



## October Events



# GALA Moments



## Thank You To Our Partners

We extend our heartfelt gratitude to our esteemed sponsors who made our recent fundraising gala and the celebration of Tabor 100's 26<sup>th</sup> anniversary a resounding success. Your generous support directly funds critical training, technical assistance, and programming, all of which enhance the organizational capacity of Tabor 100 and the Tabor Economic Development Hub.

We would like to particularly acknowledge all of our partners for their unwavering commitment to our mission. Your partnership exemplifies our belief that "We rise by lifting others," and your contributions are pivotal in fostering growth and opportunity within our community.





# Access to Equal Opportunity

The Port of Seattle is committed to building a strong, inclusive economy. With the Diversity in Contracting Resolution, we're making sure that includes businesses like yours.

Our goal is to triple the number of women and minority-owned businesses that contract with the Port by 2024 and remove barriers to expand the development of other disadvantaged business enterprises.

## **GROW YOUR BUSINESS AND SKILLS WITH THE PORT:**

### **1. Bid on open contacts**

Register your business in our database, and search and apply for contracts through a clear and fair process on <http://bit.ly/Facts19>.

### **2. Train with PortGen Workshops**

Excited for opportunities but not sure where to start? We're here to support you. Join quarterly workshops to learn how to do business with the Port, get certified as a vendor, and network with representatives.

### **3. Learn on our site**

Access resources year-round on the site. From video how-tos to lists of upcoming opportunities and events, you can find all the information you need for success.

**Learn More**

<http://bit.ly/Facts19>