

The Langston

Vol 24 Iss 5

Tabor 100 Newsletter

A COMMUNITY BUILT BY YOU



**A PART OF A GREATER
COLLECTIVE**

MAY 2024



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Visit our website: www.tabor100.org
Social Media Handle: @Tabor100

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Usually talk in these President's messages about technical assistance

offered by Tabor 100, our upcoming Gala (best ever this year) and various locally related policy items. This time around, I'd like to focus on the impending threats to minority businesses overall and Black businesses specifically, which are always listed as those with the least opportunities and the least revenue and prospects for growth.

A recent study conducted by the Black Policy Project of UCLA's Ralph J. Bunche Center found that it will take 248 years for Black Californians to reach the same level of "socio-economic parity" using 100 different objective criteria. Here in the liberal Puget Sound area, Black net worth is \$23,000 and that of Hispanic families is \$90,000. Caucasian family net worth or wealth, is well above \$500,000.

Programs to improve the socioeconomic numbers are routinely being diminished by the courts (most of the judges appointed by a particular former President).

A recent decision by a Texas court declared the Minority Business Development Agency (MBDA) in violation of federal law for not also serving white businesses is just the beginning. The current

"I want to applaud the many agencies that are moving forward to define what disparity looks like by conducting significant and meaningful studies on disparity"

– Ollie Garrett, CEO and President, Tabor 100

federal Administration has chosen not to appeal this case and instead has directed its MBDA offices to open its applications to non-minorities. Additional cases are making their way through the courts and may lead to an expansion of lessening of the same to minority communities.

While I paint a picture of woe, I must also point out that there are ways many are fighting back and I am proud that this state is working to make sure in the wake of

these rulings, truly disadvantaged communities can benefit. Case in point is the Community Reinvestment Act, which provides large sums for business development and worker recruitment/retention directed at Black, Latine and Native communities.

I am aware that both our State Departments of Transportation along and tree with the Office of Minority and Women Business Enterprises

agency are attempting to truly define "disadvantage" and create a system that will provide contracting opportunities to entities that are legitimately in need, regardless of these court decisions.

I also want to applaud the many agencies that are moving forward to define what disparity looks like by conducting significant and meaningful studies on disparity that will head off arguments in court that the "playing field is now level" and we don't need programs for disadvantaged populations.

Tabor 100 is needed more than ever.

Ollie Garrett | CEO and President



Door Swings

Visits Since January 2024 | **3,071**
 Since Opening | **24,021**

Come join us for our workshops this summer!
 Let us know why you are coming to Tabor!

Host your coffee chats at Tabor!
 So many networking opportunities!



SAVE *the* DATE

5 June @Skyway Coalition
 6 - 8:00 PM
 @ The Hub

12 June @Skyway Coalition
 6 - 8:00 PM
 @ The Hub

18 June @Business Funding and Credit for
 Business Owners Workshop
 6 - 8:00 PM
 @ The Hub

New Members – MAY

Mickey Ross

Christina Lee

AIM Financial Partners

Lauren Brown

Final Clean, LL

Mukay Mwansapa

AIDE Assisted Living,
 LLC

Abdirahman Yussuf

Somali Cultural Center

John Julius Muwulya
 Bayley Construction
 (JJM)

James Hebel

Seattle Surface Cleaners

Ashley Vaughn

Vaughn's Consulting

Dr. Willie Middleton Sr.

Middleton Enterprises

Chaune' Fitzgerald

WOW Tri-Cities

Jon Madamba

Pivotal Build

Philip Saunders

POCIGS, LLC

A great soul never dies but serves everyone all the time. It brings us together again and again. Langston Tabor is that soul and Tabor 100 is the proof

Wishing a
 Happy Heavenly
 Birthday to our
 namesake
**LANGSTON
 TABOR**



Sunrise: May 5th 1942 - Sunset: November 12th 1998

We Rise By Lifting Others

You're Invited to the

23rd Annual
 Captains of Industry Gala

Celebrating **25** Years
 of Service to the Community

**Saturday,
 September 7,
 2024**

The 2024 Annual Gala is attended by
 700+ business and political leaders,
 small business owners, and community
 members who are excited to give
 back in support of Tabor 100

Visit tabor100.org
 for more information

NEW EMPLOYEE *Christian Stubblefield*

by Christian Stubblefield

We are delighted to introduce **Christian Stubblefield** as the newest addition to our esteemed Tabor100 Team as our new Project Coordinator. Christian brings a wealth of expertise across various domains, with a primary focus on business management, customer service and Sales. His journey in the professional realm underscores his unwavering commitment to his personal growth and development.

Born in Maryland but rooted in Seattle since the age of eight, Christian embodies a deep understanding of our community's pulse. His dedication to advancing our mission aligns seamlessly with his professional trajectory. Through hard work and perseverance, Christian has ascended the ranks, accruing invaluable experience along the way.



Beyond his professional endeavors, Christian's passion for effecting positive change extends into his personal life. Currently pursuing a career as a Surgical Tech while balancing his commitments, he epitomizes the essence of multitasking and dedication. In his free time, Christian indulges his passion for technology by building computers and cherishes playing video games with his 9 year old nephew.

Christian's multifaceted skill set, coupled with his genuine desire to make a meaningful impact, renders him an invaluable asset to our team. We eagerly anticipate the contributions he will undoubtedly make toward our collective goals and vision for a brighter future.

You can reach Christian at Christian@tabor100.org or his direct line at (425) 528-0115

NEW EMPLOYEE *Nyah Harris*

by Nyah Harris

Tabor proudly welcomes **Nyah Harris** to our team as our newest Senior Administrative Specialist! Nyah's journey began in the vibrant Central District area of Seattle, where she attended Garfield High School and nurtured her adventurous spirit. In 2020, she bravely ventured into entrepreneurship, launching her own clothing line. Alongside her business endeavors, Nyah finds joy in adventurous pursuits, often embarking on exhilarating hiking expeditions and scenic road trips, immersing herself in the breathtaking landscapes of Mt. Rainier and Olympic National Park.

Driven by her passion for fashion, Nyah channels her creativity into her business, all while cherishing her role as a proud mother to her 2-year-old daughter, finding boundless fulfillment in guiding her through life's wonders.



With the technical support provided by Tabor, Nyah revitalized her business after a year-long hiatus, during which she dedicated herself to caring for her young child. Her journey showcases her resilience and unwavering determination. Nyah remains deeply connected to her community, generously giving back by offering her clothing to those in need, free of charge.

Nyah's rich professional background includes roles in HR departments at the Pacific Science Center and Allied Universal, as well as experience as a leasing agent for an apartment complex. Her versatility and dedication reflect her commitment to making meaningful contributions wherever she goes.

To connect with Nyah and learn more about her journey, feel free to reach out to her at nyah.harris@tabor100.org. Welcome aboard, Nyah!

OLS May Day Event

By Zene Hall

On May Day, we embarked on an exciting outing with the Office of Labor Standards (OLS), dedicated to empowering both employees and business owners with a deeper understanding of labor rights and laws. Our day unfolded with vibrant interactions and meaningful conversations.

Aleyda, Christian, and I arrived early, seizing the opportunity to grab a coffee before the event began. As we returned, the crowd was just settling as the initial announcement was about to begin.

Amidst a diverse gathering of volunteers, nonprofit representatives, and OLS staff, we eagerly formed groups. Joined by two OLS staff, our group ventured onto the busy streets, ready to engage with local business owners.

Throughout our journey, we encountered a host of establishments, engaging in insightful dialogues about labor rights and responsibilities. These conversations spanned from clarifying wage laws to discussing fair workplace practices, enriching both parties with valuable insights.



After breaking our OLS companions for lunch, our group ventured to Japanessa for a well-deserved lunch, reflecting on our experience throughout the morning.

Reunited with our group, we embarked on further door-knocking endeavors in Capitol Hill, delving deeper into conversations with business owners from various industries. Each encounter provided a unique perspective, reinforcing the importance of labor standards awareness.

As the day drew to a close, we returned to Tabor, reflecting on the enriching experiences shared and the impactful conversations we had. Our efforts in door-knocking had not only raised awareness but also fostered meaningful connections within the community, amplifying the mission of labor standards advocacy.

If you are curious to learn more about the labor standards visit www.seattle.gov/laborstandards for more information.



Consultant Experiences

Asia Dillingham

Tabor 100 has been a huge part of A+ Bookkeeping & Payroll Services, We have had the opportunity to work with several other local business owners who share the same value as us. Gained several new clients, met several other technical support contractors in and out of our industry, and even had the opportunity to teach Financial classes through their building.

Tabor 100 has supported several of our current clients by funding the financial support that we have provided. They have paid for several of our client's



QuickBooks subscriptions and have even offered technical support by providing a financial support seminar. Tabor 100 has not only done a lot for A+ but has also given a lot back to the minority community. Thank you for all that you do & for the Tabor 100 Team! you guys are truly amazing!

Sharon Maxwell

As a small business owner and an African American woman with over three decades of experience in the construction industry, I owe a debt of gratitude to Tabor 100 and Skyway for the invaluable opportunities they've provided me. Their support has been instrumental in my journey, enabling me to not only survive but thrive in a competitive field.

Through their platforms, I've had the privilege to showcase my expertise and share my insights in training sessions. My years of experience have equipped me with a wealth of knowledge, skills, and tools, which I've honed to perfection.



Being described as an educator at heart, I find immense joy in imparting practical wisdom garnered from real-world scenarios.

I remain dedicated to being a resource for fellow entrepreneurs, always available to offer guidance and assistance in their journey towards excellence. Together, we can strengthen the fabric of our industry and pave the way for a brighter future.

Serving the entrepreneurs of the beautiful Pacific Northwest

by Beto Yarce

Pacific Northwest Regional Administrator
U.S. Small Business Administration (SBA)

The U.S. Small Business Administration

has a strong history of helping millions of people reach their goals of business ownership, supporting their families, and making a difference in their communities. It is an honor for me to be appointed by President Joe Biden to serve as the Regional Administrator for SBA's Region 10, which includes Washington, Oregon, Alaska, and Idaho.

Over the past 20 years, I've been a client and a partner with the SBA and have witnessed firsthand the vital and impressive work that this agency does. It is truly humbling to have the opportunity to serve entrepreneurs and be a part of having an impact on their lives. My motivation and mission in life are centered around serving people and I take this responsibility seriously.

My entrepreneurial journey began in Mexico with selling candy... when I was only eight years old. The spark of small business ownership quickly ignited into a burning passion that has been a part of me ever since.

When I moved to Seattle from Mexico in 2003, I started my jewelry business with just \$250 and an ITIN number. At that time, I was undocumented but that didn't stop me from pursuing my dreams. With the support of my amazing team and the incredible people who believed in my vision, we were able to grow our business. We opened multiple stores, participated in festivals across the region, and had the opportunity to experience what success truly means to me – being able to pay the bills and build wealth through my business. ¡Si se puede!

Due to the success of my business in addition to assisting non-profit organizations, I was able to continue my personal growth and contribute to the community. This included running for Seattle City Council as well as being appointed to Washington State's LGBTQ+

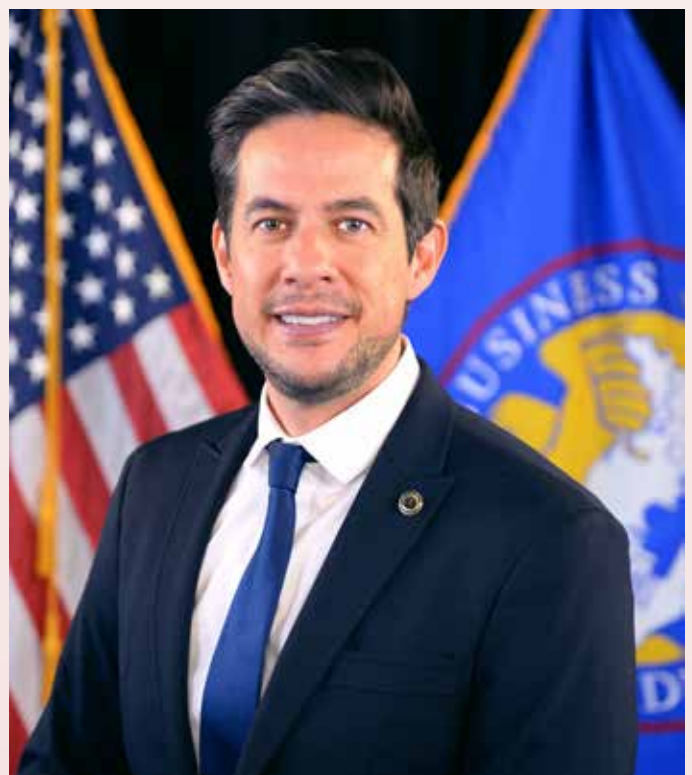


U.S. Small Business
Administration

Commission, collaborating with the Mexican Consulate in Seattle, and serving on numerous boards of directors and trustees such as the Greater Seattle Business Association and Cedarmere Foundation, which provides grants to organizations led by BIPOC.

Although my specific experiences are unique, the dream of business ownership and the determination of entrepreneurs is widespread throughout the country.

For example, nearly 650,000 friends and neighbors in Washington are small business owners. They



employ almost half of the state's workforce while pumping money into our economy and energy into our communities. According to Pew Research, one in five Black Americans believe that owning a business is the key to financial success. In addition, six in ten believe that supporting Black-owned businesses is an extremely or very effective strategy for gaining movement toward equality in the U.S.



For more information on how the SBA can assist your small business to start, grow, or expand, please visit www.sba.gov. The Spanish language website is www.sba.gov/es.

(Beto Yarce was appointed by President Joe Biden to oversee the SBA's programs and services as the agency's Regional Administrator for the Pacific Northwest serving Alaska, Idaho, Oregon, and Washington.)

The SBA is committed to lifting up those who have historically be underserved and this is also a passion of mine. I strongly believe in meeting people where they are, which is one of the reasons I'm building on my track record of collaboration and partnership by engaging with Tabor 100. Tabor 100's commitment to economic empowerment, educational excellence, and social equity for African Americans and our community aligns with both the SBA's mission and my personal values.

In addition, Ollie Garrett and I have collaborated in the past and are now building upon our relationship and previous work.

I am committed to continuing our region's efforts to dedicate 50% of our outreach to underserved communities and connecting them to SBA resources. I also intend to take it to the next level by creating meaningful connections that will support the SBA ecosystem in serving these communities.

As an entrepreneur, immigrant, and former small business owner, I have personally faced the challenges of navigating the system. I understand the struggles that small businesses go through and I am eager to use my experience to support and improve the services provided by the SBA.

Representation matters, and I am committed to ensuring that the voices of small business owners, especially those from diverse backgrounds, are heard and valued. I look forward to serving the creative, inspirational, and resilient entrepreneurs of the beautiful Pacific Northwest.

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About the U.S. Small Business Administration

The U.S. Small Business Administration makes the American dream of business ownership a reality. As the only go-to resource and voice for small businesses backed by the strength of the federal government, the SBA empowers entrepreneurs and small business owners with the resources and support they need to start, grow, or expand their businesses, or recover from a declared disaster. It delivers services through an extensive network of SBA field offices and partnerships with public and private organizations. To learn more, visit www.sba.gov or www.sba.gov/es (Spanish).



May Highlights



Membership Meeting





Access to Equal Opportunity

The Port of Seattle is committed to building a strong, inclusive economy. With the Diversity in Contracting Resolution, we're making sure that includes businesses like yours.

Our goal is to triple the number of women and minority-owned businesses that contract with the Port by 2024 and remove barriers to expand the development of other disadvantaged business enterprises.

GROW YOUR BUSINESS AND SKILLS WITH THE PORT:

1. Bid on open contacts

Register your business in our database, and search and apply for contracts through a clear and fair process on <http://bit.ly/Facts19>.

2. Train with PortGen Workshops

Excited for opportunities but not sure where to start? We're here to support you. Join quarterly workshops to learn how to do business with the Port, get certified as a vendor, and network with representatives.

3. Learn on our site

Access resources year-round on the site. From video how-tos to lists of upcoming opportunities and events, you can find all the information you need for success.

[Learn More](#)

<http://bit.ly/Facts19>