

# *The Langston*

Vol 22 Iss 10

Tabor 100 Newsletter

ON BEHALF OF TABOR 100  
BOARD AND STAFF, WE  
WANT TO EXPRESS OUR  
SINCERE APPRECIATION FOR  
YOUR CONTRIBUTIONS,  
COMMITMENT, AND  
COLLABORATION.

WISHING YOU A WONDERFUL  
HOLIDAY SEASON FILLED  
WITH LOVE, WARMTH,  
AND HAPPINESS.

NOVEMBER | DECEMBER 2023



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Visit our website: [www.tabor100.org](http://www.tabor100.org)  
Social Media Handle: @Tabor100

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## Our Board

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**A**nother year is about to come to a close and we will all soon look back on 2023 and wonder “where the time has gone?” It seems as though 2022 just ended.

While I usually focus my President’s message on the state of Tabor 100, I’d like to move to another topic, one we all contemplate regularly, especially as we mature and continue to strive to achieve, and, in some cases, survive. What will your legacy be? What will you leave behind to make the world, your community, better?

I contemplate this topic regularly and periodically question others about it. I am reminded of service when I think about how a 26-year old preacher was asked to lead a bus boycott in Birmingham, Alabama and stepped up, successfully leading the city’s Blacks to desegregate the buses

and ultimately make him, Rev. Dr. Martin Luther King, a national civil rights icon.



**“Give, and it will be given to you. A good measure, pressed down, shaken together and running over, will be poured into your lap. For with the measure you use, it will be measured to you.”**

— Luke 6:38, BSB

So, I ask that you consider serving Tabor 100, as a Board member (we have a couple openings), a volunteer or a contributor in any way you see fit. We are fighting a good fight to ensure that Black businesses specifically, and minority businesses in general, thrive, which means the Black and minority community thrives. We want our members

and other Black and minority entrepreneurs to benefit from the huge amounts of public and private expenditures this region generates. You can actually enhance your business prospects as an active Tabor 100 member.

We must do everything we can to address the ugly fact that the latest assessment of the wealth of

Caucasian families in this region is about 20 times that of Black families (\$23,000 vs. \$500,000+). This inequity is shocking, but true. Your head, heart and hands in service of Tabor 100 will help to address this inequity. We welcome your commitment to service and hope you find Tabor 100 a good place to take action on it.

**Ollie Garrett | CEO and President**

# Door Swings

November /December 2023 | 702  
2023 Year to Date | 7,228  
Since Opening | 16,364

November/December visitors breakdown:  
60.4% – Business Meeting  
19.5% – Technical Assistance and Networking  
Most popular days at the HUB – Wednesday & Saturday

## 2023 Notable Accomplishments

OMWBE Certification Classes: 8  
Do Business with the City of Seattle: 5  
Do Business with WSDOT: 4  
OSHA certification courses: 4  
Bid Preparation workshops: 3  
Accounting workshops: 4  
Networking Events: 11  
General workshops: 8  
CPR Certification Classes: 5

## SAVE the DATE

**16** December **General Membership Meeting**  
10:00 AM  
@ The Hub

**3** January **Washington State Office of Minority  
& Business Enterprises**  
9 - 11:00 AM  
@ The Hub

**17** January **OMWBE Business Certification**  
10:00 AM - 2:00 PM  
@ The Hub



## New Members – November & December

### NOVEMBER

**Theresa Carter-Vincent**  
BRAVE- Building  
Resilience Awareness &  
Variations of Excellence

**Terry Calloway**  
Trinity Development  
Corp

**Abigail Tabason**  
Stillwaters

**Ralph Mitchell**  
Beprepared2Treat

**Murry H. Edwards**  
ACLT-STL DBA  
BIPOC Business  
Development &  
Technical Assistance  
Training And Workforce  
Development

**DeAndrea Levias**  
Total Accounting Tax  
and Payroll, LLC

**Andrés Mantilla**  
BDS Planning & Urban  
Design\  
**Nadirah S Akbar**  
NSA  
SECURITYGROUPLLC

**Luis Adan**  
Adan CM-Consulting  
LLC

**Marta Lema**  
Puget Sound Dispatch

**Amanda Sodano**  
Pipe Construction, In

**Yahya Akbar**  
Signs of the Times

**Mark Jacobs**  
Jacobs Agro

### DECEMBER

**Gina Israel**  
Journey Communications

**Jawan Harris**  
King's Dream Business  
Consulting

# Mayor Harrell promotes contracting equity

by Henry Yates, Tabor 100 Public Affairs Chair

**While 38% of the City of Seattle's population is BIPOC** (Black, Indigenous and People of Color), City purchasing and contracting levels are at 14% for BIPOC businesses. On November 1st, Mayor Bruce Harrell launched an initiative to help address this disproportionality.

The Mayor signed an Executive Order directing his agencies to strengthen and renew the city's commitment and actions to support women and minority (WMBE) companies seeking contracting and procurement opportunities with the City. The Mayor signed the order alongside Tabor 100's President and CEO, Ollie Garrett; Seattle City Councilmember, Sara Nelson; Karla Malacon, President of the NW Mountain Minority Supplier Development Council and a host of other leaders who have been strong supporters of minority business opportunities in the city.

“Through this executive order we are codifying our commitment to create opportunities for women and minority-owned businesses, investing dollars back into their businesses, their employees and the communities they serve who have not always had a seat at the table or a fair shot at this work, said Mayor Harrell.

The executive order will build on the city's consistent growth in spending with WMBE firms and accelerate the effort by focusing on six strategic priorities:

- Engage and partner with the WMBE community
- Expand contracting equity for BIPOC firms with an emphasis on Black-owned companies
- Provide resources and support for WMBEs
- Strengthen city accountability and transparency mechanism for WMBE support and equitable contracting
- Ongoing improvement of city policies and practices



- Expansion of contracting equity for historically underrepresented communities including LGBTQ, veteran and immigrant owned firms and small businesses

“I want to point out that the Executive Order specifically notes that Black-owned firms are less likely to participate in city contracting than other minority businesses. Minority businesses hire from their specific communities, meaning support to Black businesses support the Black community,” stated Ollie Garrett, President and CEO of Tabor 100.

# Statement from Marcus Cola, President and CEO of Apex Electric and Tabor 100 member

"We are deeply thankful to announce that our electrical and civil company has been awarded supporter funding for Spectrum, an innovative construction-based accounting program. With this software, we are set to revolutionize our operations by meticulously tracking every aspect of construction accounting, aligning seamlessly with Tabor 100's commitment to the community of Black and minority businesses."

From certified payroll and job costing to project management and tracking purchase orders, Spectrum will be the pinnacle to organizing our financial and project tracking system. This generous support not only enhances our operational efficiency but also contributes directly to elevate our Black owned business to bring

encouragement within the community of small minority business enterprises.

We extend our heartfelt thanks to our supporters for investing in our success and empowering us with the tools to make a meaningful impact on economic advancement and social equity."

*With more than 65 years of electrical and 70 years of civil industry knowledge, Apex Electrical Group (AEG) has delivered results for government and private sector clients throughout Puget Sound. Cola is working to grow his firm which offers a wide range of commercial and industrial electrical services. In addition, AEG offers civil construction services including Sewer, Water, Storm and Electrical Utility Installation, Earth Moving and Reclamation, Electrical Trenching, Levee Construction and Repair.*



Tabor supports businesses with monetary grants to help them grow.



# OSHA 30 certification training provided

A&K Environmental Consulting and Staffing LLC was given the opportunity to provide OSHA 30 training for small businesses and members of Tabor 100.

The 25 students ranged in terms of experience, industry, and workforce levels in connection to the Occupational Safety and Health Administration (OSHA). All completed not just the OSHA 30 certification requirements but also the Foundations for Safety Leadership training and empowerment, that will not only affect their work environments, but also retain the company bottom-line.

It was a privilege to contribute to TABOR 100's educational mission by delivering OSHA 30 and FSL training. As Tabor 100 is committed to economic strength, educational excellence, and social fairness for African Americans and the community at large, the Occupational Safety and Health Administration focuses on protecting minorities and vulnerable workers.

Over 5,000 workers are killed in the workplace each year (14 per day), and over 3.6 million are seriously injured or ill. A small business can be devastated by even one significant workplace injury or sickness, including higher workers' compensation premiums, medical bills, legal fees, replacement worker training, lost productivity, equipment maintenance, and poor worker morale.



Prevent workplace injuries and illnesses - Improve compliance with laws and regulations - Reduce costs, including workers' compensation premiums - Engage workers - Improve social responsibility - Boost productivity and business operations (DHHA (NIOSH) OSHA, 2023).

If you're interested in our services, see contact information below:

KyVail Davis CHST-EHS  
206-892-8133  
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<https://www.akenviromental.org/>



# TABOR 100 Year in Review

In a remarkable journey of impact and transformation, Tabor 100 celebrates a year of triumphs, resilience, and unwavering commitment to its mission. As we bid farewell to another chapter, let's take a look at the extraordinary accomplishments that have defined the organization's successful year.

From groundbreaking initiatives to community-driven projects, Tabor 100 has left an indelible mark on the lives of those it serves.

Through the dedication of passionate members, tireless staff, and the unwavering support of our sponsors and partners, we have achieved significant milestones that have rippled through the fabric of society.

This year we are proud to have helped over 200 businesses in the year 2023 and plan to add to the number moving forward.



Events & Outings





# Access to Equal Opportunity

The Port of Seattle is committed to building a strong, inclusive economy. With the Diversity in Contracting Resolution, we're making sure that includes businesses like yours.

Our goal is to triple the number of women and minority-owned businesses that contract with the Port by 2024 and remove barriers to expand the development of other disadvantaged business enterprises.

## **GROW YOUR BUSINESS AND SKILLS WITH THE PORT:**

### **1. Bid on open contacts**

Register your business in our database, and search and apply for contracts through a clear and fair process on <http://bit.ly/Facts19>.

### **2. Train with PortGen Workshops**

Excited for opportunities but not sure where to start? We're here to support you. Join quarterly workshops to learn how to do business with the Port, get certified as a vendor, and network with representatives.

### **3. Learn on our site**

Access resources year-round on the site. From video how-tos to lists of upcoming opportunities and events, you can find all the information you need for success.

**Learn More**

<http://bit.ly/Facts19>