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The next Tabor meeting is Saturday, July 26

Tabor President Ollie Garrett the 4 new committee chairs and their platforms. She also will be advising the membership of changes to the bylaws. The meeting begins at 10 a.m. at Mt Zion Baptist Church, 1604 19th Ave. at Madison Street in Seattle.

Member Spotlight

Brian Sims has planned for steady growth of his company, United Reprographics. Find out how he'll do it.

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New Scholarship

A partnership with PEMCO Insurance and Seattle University will mean more opportunities for black students to get an education in business.

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Tabor Web Site Adds Features

By Victor M. Andino
Tabor Editor

Enhancements are being made to the Tabor 100 web site to make it easier for members to, among other things, manage their directory profiles and stay up to date on organization events.

Tabor Member William Dudley has spearheaded the upgrades and encourages members to use the new functionality to promote their businesses.

The enhancements include:

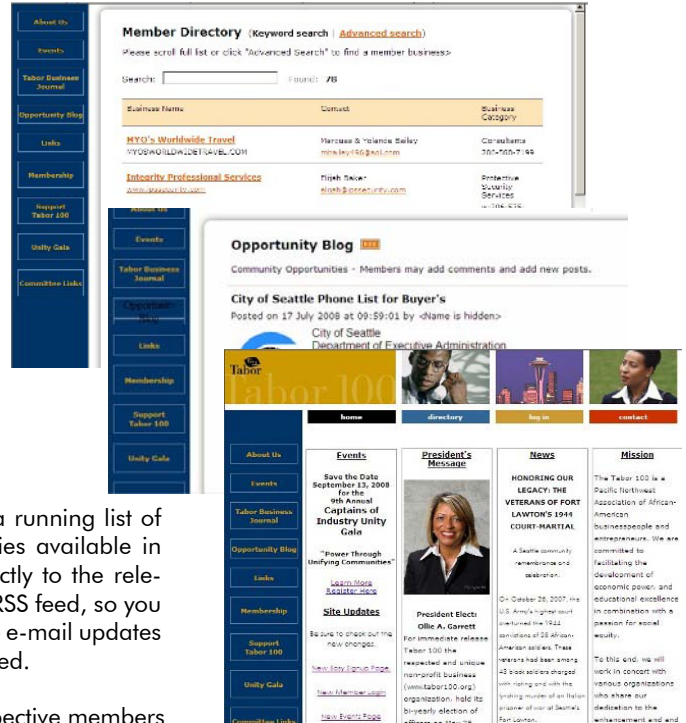
Opportunity Blog. This page keeps a running list of business and contracting opportunities available in the community. Links bring you directly to the relevant web site. The page includes an RSS feed, so you can subscribe to the page and receive e-mail updates whenever new opportunities are posted.

New Easy Signup Page. Allows prospective members to submit an application to join or renew membership.

New Member Login. Allows members to manage information on the Directory page.

New Events Page. This page is updated regularly in a html calendar format. You can view upcoming events and get specifics on when and where to go.

New Committee Page. Provides the names of each committee and explains its core purpose.



Prosecuting Attorney to Address Members in July

King County Prosecuting Attorney Dan Satterberg will speak at the Tabor 100 General Membership Meeting on Saturday, July 26.

Satterberg was elected in November 2007 to succeed his longtime friend and mentor, the late Norm Maleng.

Satterberg joins a notable list of state and local officials who have given presentations to members of Tabor 100. Guest speakers this year have included Seattle Mayor Gary Nickels, Washington gubernatorial candidate Dino Rossi, and state OMWBE Director Cynthia Cooper.

Satterberg served as chief of staff for Maleng for 17 years, and was responsible for the management and operation of the Prosecuting Attorney's Office, including budget, human resources, tech-



Dan Satterberg

nology, legislative and policy matters. The Prosecuting Attorney's Office grew rapidly during this time, and now employs more than 260 attorneys, 250 staff, and has a budget of over \$60 million.

Before 1990, Satterberg was a trial attorney in the Criminal Division, where he spent rotations in the Special Assault Unit, Drug Unit, and served as the office's first gang prosecutor in 1988. He tried approximately six homicide trials in his four years in the Criminal Division.

Dan was born and raised in South King County and attended Highline High School. His father was a lawyer in White Center and his mother was a nursing instructor at Highline Community College. He graduated from the UW undergraduate school (Political Science and Journalism) and the UW Law School.

Member Spotlight

United Reprographics Enjoying Growth, Looking to Do More

By Victor M. Andino

Tabor member Brian Sims takes a creative approach to his business, which is fitting, since his customers bring their creative work to him to reproduce over and over again.

Sims is president of United Reprographics, which can provide everything from business cards to signs, banners, posters and billboards. His core customers are public sector agencies, architects, engineers and contractors that use his bid and plan printing and distribution services.

The shop recently hosted an open house to showcase the new facility on Fourth Avenue in SODO. Sims and his right-hand man, Sales Manager Michael Barrett, have made sure to grow the business with the latest equipment, so they can deliver faster, higher-quality products.

Strategic growth is at the heart of Sims' business model. He plans to expand into the Tacoma market, then Bellevue. He also is leveraging the power of the Internet to provide on-demand, web-based printing and have already fulfilled orders from across the U.S.

"For us it's really about diversification and providing services that make sense to the customer," Sims says. "I'm not trying to do everything, but address what we do best. I'm meeting the needs of the customer, but in a methodical way."

Sims has been a dormant Tabor member for several years, but his interest has rejuvenated recently.

"I was skeptical about being an active part of the organization, but since I have gotten more involved, I've seen how the focus is on the success of its members. My next step is to get more involved with Tabor so I can give back."

Sims is just as optimistic about the future for United Reprographics, despite a sagging national economy.

"I want to be a \$100 million company, and we're going to do it. There is really no ceiling."



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NEXT NEWSLETTER DEADLINE:
AUGUST 11, 2008

New Scholarship Connects Tabor 100 to Seattle University Business School

Tabor 100 has established a partnership with PEMCO and Seattle University to provide a scholarship to local African American students enrolling as a freshman in the Albers School of Business and Economics at Seattle University.

According to its web site, the Albers School and its undergraduate programs in business were established in 1945. In 1967, in response to a growing demand in the community for well-educated managers, the school began offering the MBA.

The school has grown significantly in the last decade. In addition to its MBA degree, it has added master's degrees in professional accounting, finance, international business and economics as well as joint degrees with the Seattle University School of Law.

The business school proudly offers its students small class sizes, close interaction with faculty and opportunities for experiential learning.

The new PEMCO Tabor 100 Seattle University Business School Scholarship committee will include a representative from Tabor 100 in selecting the recipient, who will be recognized at the annual Tabor 100 Gala.

PEMCO offers auto, home, boat and life insurance policies and has a tradition of supporting college scholarships.

Here are some of the criteria for the scholarship recipient:

- The candidate shall be an African American student, enrolling as a freshman in the Albers School of Business and Economics at Seattle University.
- The candidate should be a graduate of a Seattle – Tacoma area high school.
- The candidate shall have a track record of high academic achievement and/or potential.
- The candidate should be in clear financial need.
- The candidate's personal history and actions should be consistent with Tabor 100's mission.
- The candidate's personal history and actions should reflect that he or she has created, or is working to create, something of benefit to the next generation.
- The candidate's personal history and actions should reflect a spirit of generosity.
- h. The candidate's personal history and actions should show that he or she is helping to build the community.



September 13, 2008

Washington State Convention Center

Tabor Board

Tabor 100 Leadership

President Ollie Garrett, PMT Solutions
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Vice President Lewis Rudd
Ezell's Chicken
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Gala Committee
Chair Lewis Rudd, Ezell's Chicken
Co-chair Christa Peterson
206-772-1925 lewis@ezellschicken.com

Additional chair appointments to be announced.

Tabor 100 is a 501c3 non-profit association of individuals and business people dedicated to economic development, educational excellence and social justice for all people. Its efforts focus on elevating dialogue regarding how people of color can be full participants in the Washington State economy.

Get involved. Join a Tabor 100 Committee

Standing Committees

Business & Legislative Committee: serves as liaison with business and legislative organizations on issues of concern for Tabor 100.

Communications & Technology Committee: provides the marketing and technology capabilities to promote Tabor 100. Responsible for maintaining and publishing the Tabor 100 web site and newsletter.

Economic Development Committee: promotes initiatives impacting economic development, wealth creation and business opportunity in the minority community.

Education Committee: builds, develops and articulates the business knowledge base of the Tabor 100; defines plans to meet community educational needs; and facilitates youth mentoring activities. Provides recommendations on organizational and member development issues.

Membership Committee: coordinates and promotes membership recruitment initiatives for Tabor 100, and processes new members into the organization. Maintains active and inactive membership list, and reports on new members.

Unity Gala Committee: serves as the team responsible for Tabor's yearly Gala event. The charge of the Committee is to solicit input from Tabor 100 members on the purpose, date, time, place and budget for the event and execute all aspects required to hold the event.

Ad Hoc Committees

Fundraising Committee: responsible for developing fundraising strategies and seeking charitable donations and grants in support of Tabor 100's activities and programs.

International Development: works to build strong alliances with organizations and individuals interested in the development of, and education about, international trade.

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